

Minutes of Opening of Financial Proposals for "Comprehensive Evaluation of Meghalaya Health Insurance Scheme, ie, Megha Health Insurance Scheme (MHIS) " under MHSSP

Procurement Reference Number: DHS/P-11/MHSSP/CS-8/2021-22

Opening Date: 24th June at 12:00 PM; Via Zoom Meeting ID: 927 8571 7785

Attendance from SPMU

1. Kmenbhalang Khongwir, Team Leader, MHSSP
2. Sonata Dkhar, State Manager, MHIS – Via Zoom
3. Byron D Phira, Project Consultant (HRH & Finance), MHSSP.
4. Joe Oliver Mae Ryan Lyngdoh, Project Manager (IT and Data Analytics), MHSSP.
5. Mamta Rai, Manager – Procurement, MHSSP

Attendance from Consultancy Firms:

1. Gaurav Agarwal, Head – BD, IQVIA, New Delhi
2. Dr Santosh Moses, EM, IQVIA.
3. Dr. Dhananjaya Naidu, ACCESS Health

The Financial Proposals of only **Two** technically qualified firms for **Comprehensive Evaluation of Meghalaya Health Insurance Scheme, ie, Megha Health Insurance Scheme (MHIS)** RFP #: CS-8 were opened in the presence of the above mentioned SPMU members

1. The names of the Consultants which were short-listed for their financial proposals to be opened are as follows:


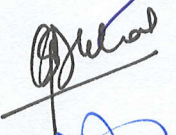


Sl. No	Name of Firm/ Joint Venture/Consultant + Sub-consultant
1	ACCESS Health International and Quality Healthcare Access Private Limited, Flat No. 203; Skipper Corner 88, Nehru Place, New Delhi – 110019, India
2	IQVIA Consulting and Information Services India Private Limited, Unit 1031, 10th Floor Hindustan Times Building, KG Marg, Connaught Place, New Delhi-110001, India

2. The Financial Proposals of Two Firms were in sealed envelopes during the opening and were carefully opened in the presence of the members present. All the proposals were submitted as per the format provided in the RFP.
3. The Procurement representative announced the amount quoted for the assignment excluding the taxes as well as the amount quoted approximately for Indirect Taxes by each firm.
4. The Financial Proposals of the Firms were opened in the order of Technical Rank which are as follows:

Sl. No	Firm Name	Remuneration	Reimbursable	Amount Quoted (INR) (Excl of Taxes)	Estimate of all Indirect Local Taxes (INR)	Approx Total amount (INR)
1	IQVIA Consulting and Information Services India Private Limited.	44,58,000.00	8,92,000.00	53,50,000.00 (Rupees Fifty-Three Lakh Fifty Thousand Only)	9,63,000.00 (Rupees Nine Lakh Sixty-Three Thousand Only)	63,13,000.00 (Rupees Sixty-Three Lakh Thirteen Thousand Only)
2	ACCESS Health International and Quality Healthcare Access Private Limited	1,24,33,020.00	56,45,000.00	1,80,78,020.00 (Rupees One Crore Eighty Lakh Seventy-Eight Thousand and Twenty only)	32,54,044.00 (Rupees Thirty-Two Lakh Fifty-Four Thousand and Forty-Four only)	2,13,32,064.00 (Rupees Two Crore Thirteen Lakh Thirty-Two Thousand and Sixty-Four only)

5. Both the firms have stated that the estimated amount of local indirect taxes will be confirmed or adjusted, if needed, during negotiations.

Signature of Members of Opening Committee:

1. Kmenbhalang Khongwir:	
2. Sonata Dkhar:	
3. Byron D Phira:	
4. Mamta Rai:	

Approved by:



**Ramkumar S, IAS
Project Director, MHSSP
Department of Health & Family Welfare, Government of Meghalaya**